

Five reasons to choose Bugcrowd

over other providers



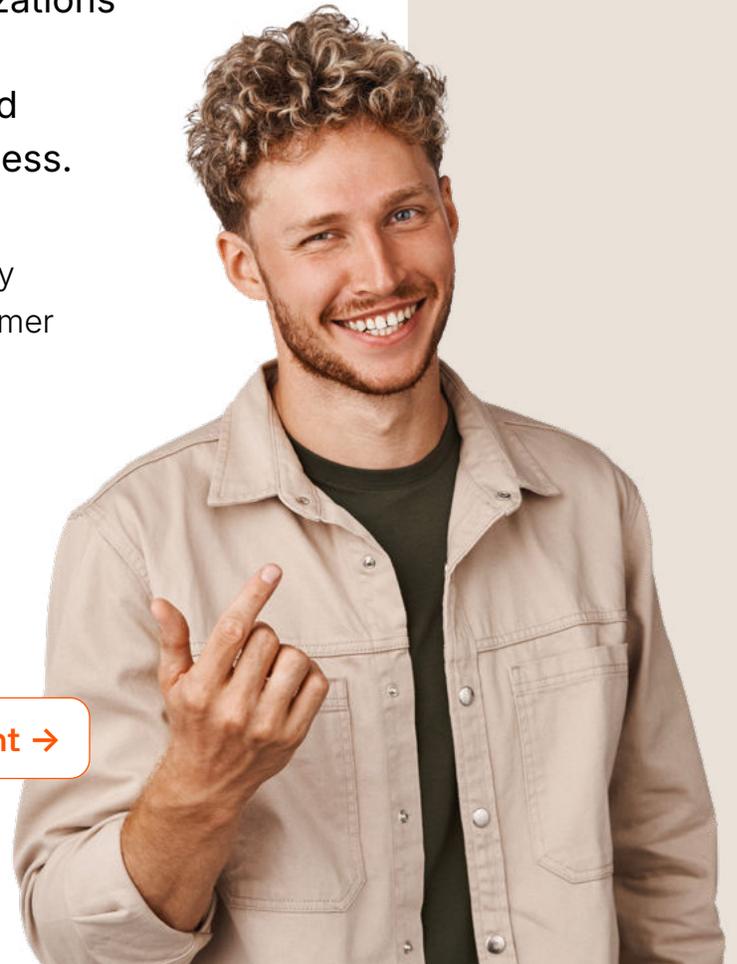
bugcrowd

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Chances are, you're already engaging in some type of offensive security testing like penetration testing. When it comes to leveling up their offensive security, many organizations consider outsourcing talent by connecting with the Crowd **(hundreds of thousands of hackers, pentesters, and red teamers across the globe)**. Working with the Crowd enables organizations to tap into specialized skill sets and human ingenuity that would otherwise be impossible to access.

As you begin your vendor evaluation process, you'll have to consider many different factors. At Bugcrowd, customer satisfaction and long-term success is our number one priority. Here are five different ways that Bugcrowd outperforms other crowdsourced security providers like HackerOne, Synack, and Cobalt.

[What makes Bugcrowd different →](#)



Triage is never an afterthought



1 It's a common practice in the crowdsourced security industry for vendors to outsource their triage. This leaves vulnerability reports untouched for days or weeks. It isn't an exaggeration to say that these vendors' unhappy customers, fed up with lackluster triage, come to us every single day.

Ultimately, triage is where it all comes together—the hackers with their vulnerability reports, the customers waiting for these critical insights, and the Bugcrowd Platform's Engineered Triage engine, ready to rapidly triage and validate findings using a combination of human expertise and AI.

This is why Bugcrowd places such heavy emphasis on triage. **Simply put, nobody does triage like Bugcrowd.** We hit our stringent SLOs for triage response 99+% of the time, with critical vulnerabilities handled in just one day. These SLOs are achieved for all customers even during high-volume incidents like Log4J, as opposed to the service degradation typical of other providers.

Our global team of in-house triage engineers are hackers themselves, with specializations in web apps, mobile apps, APIs, hardware/IoT, AI, and crypto.

Better triage



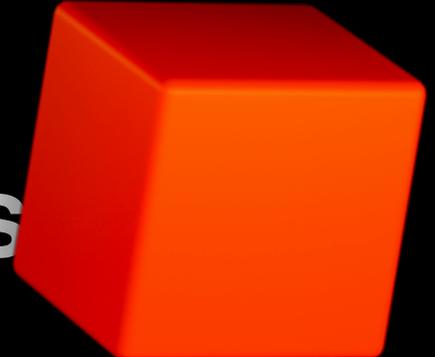
Happier hackers

Faster time to remediation

Less noise



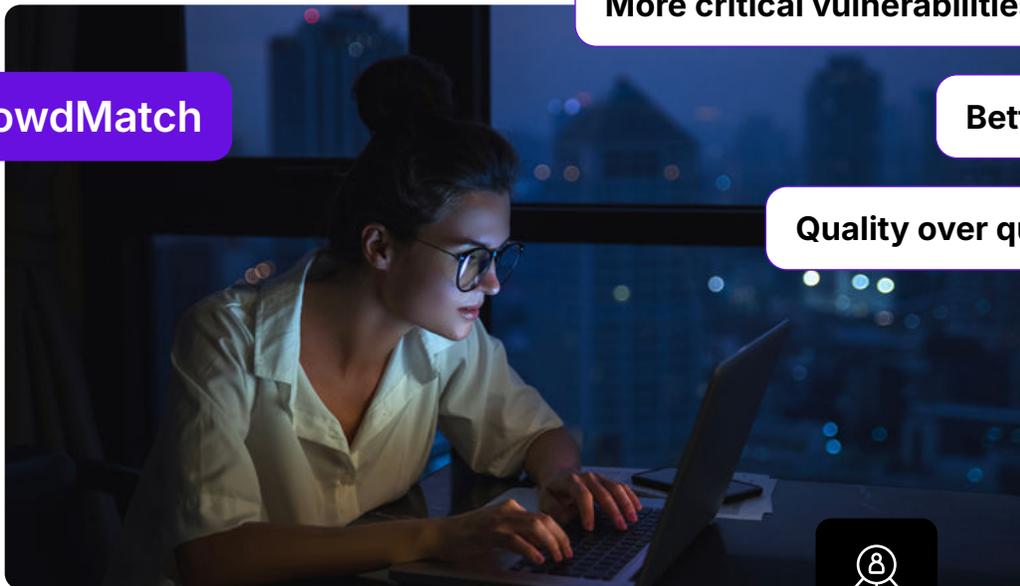
CrowdMatch connects you to the right hackers



2 Other crowdsourced security vendors focus on the number of hackers who are part of their crowds. In reality, hackers are free agents who commonly hunt across multiple platforms.

Instead of sending mass invites and relying on quantity over quality, Bugcrowd uses CrowdMatch, our proprietary data-driven AI technology that selects and activates hackers for better crowdsourced security results. We have access to a global, vetted Crowd with 350+ skill sets and certifications. **By matching you with hackers who are right for your engagement, your success rate doubles.**

CrowdMatch means your program is seen by the right hackers every time.



CrowdMatch

More critical vulnerabilities discovered

Better long-term results

Quality over quantity

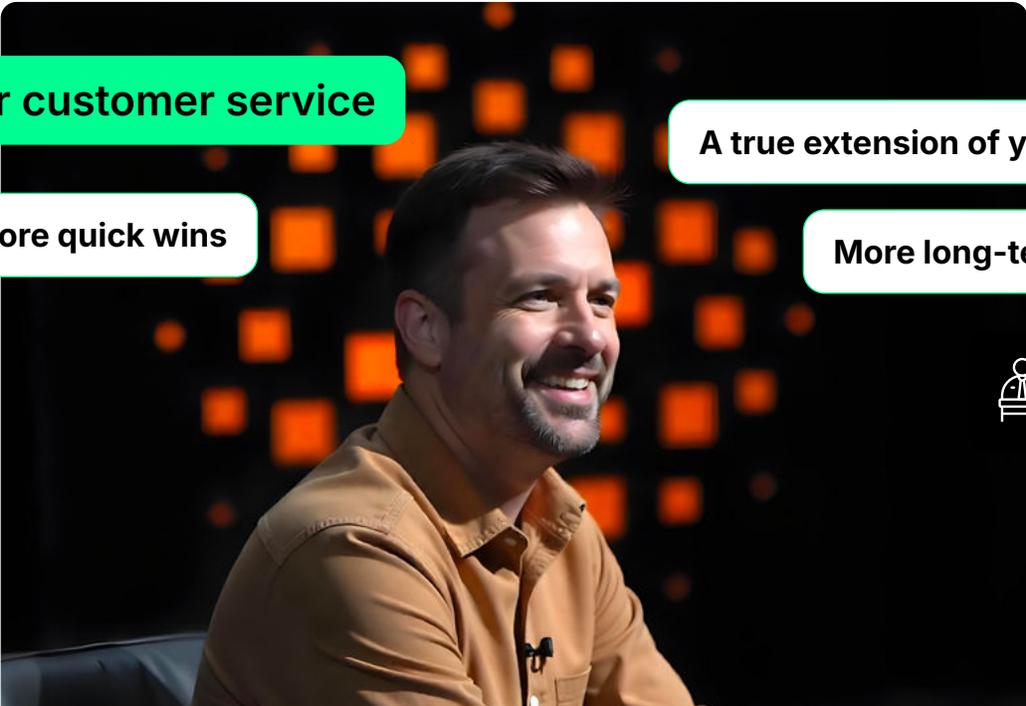




Go where everybody knows your name

3 Like the theme song from Cheers famously says, sometimes you wanna go where everybody knows your name. We often hear from frustrated customers who feel completely abandoned by other vendors the moment the ink is dry on their contracts. **Here at Bugcrowd, we consider ourselves to be part of more than a software solution; we're a true extension of your team.**

We treat crowdsourcing like a strategic, long-term effort, not a transaction. We have a deep bench of support and solution specialists who will be by your side the entire way. With 12+ years of data and experience, we know what success looks like. Our team meets with program owners regularly, sharing expert insights into your program and tips on what levers to pull and when, to achieve success.



Better customer service

More quick wins

A true extension of your team

More long-term success



AI where you need it, human where it counts

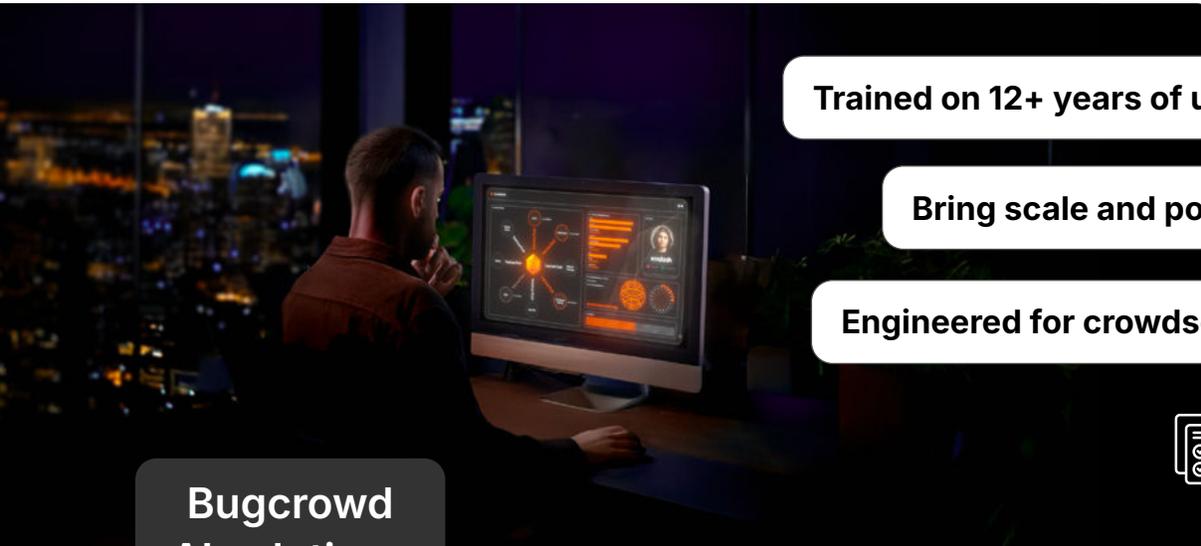


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AI, AI, AI—it's everywhere, for better or worse. AI copilots can help filter out noise, interpret and analyze reports, and accelerate remediation, but off-the-shelf AI models that aren't trained in the context of crowdsourced security ultimately fall short, creating an unnatural, limiting experience.

In contrast, Bugcrowd delivers AI models that are purpose-built and thoughtfully packaged to offer the most value based on 12+ years of unique vulnerability data.

At Bugcrowd, the power of human ingenuity is at the core of what we do. We rely on AI to augment this ingenuity to bring scale and flexibility to your offensive security testing processes.



Trained on 12+ years of unique data

Bring scale and power to your program

Engineered for crowdsourced security



Bugcrowd
AI solutions

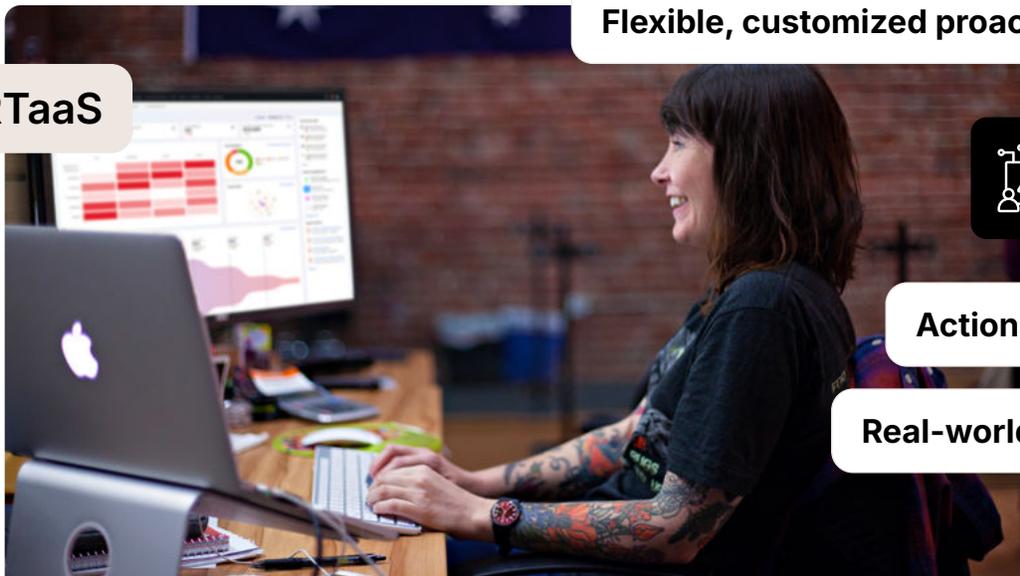
Test your security resilience with red teaming



5 Bugcrowd offers Red Team as a Service (RTaaS), the first-ever offering to bring the scale and flexibility of crowdsourcing to red teaming. By conducting realistic simulations against an organization’s people, processes, and technology, RTaaS can help security leaders proactively identify new attack vectors and reduce risk.

Red teaming is one of the most advanced crowdsourced security exercises available on the market. It’s an open-scope, covert activity that tests a company’s true security resilience. No stone is left unturned with a red team exercise.

Red teaming is another example of how Bugcrowd’s offerings meet you where you are at in your security journey. All Bugcrowd engagements, including RTaaS, are informed by built-in attack surface discovery and management. Some teams may only be looking for a pen test, but whenever you’re ready to go deeper, RTaaS is here for you.



Flexible, customized proactive security

RTaaS



Actionable intelligence

Real-world attack simulations

So, why choose Bugcrowd?

With Bugcrowd, your organization will benefit from the following:

Consistently excellent triage outcomes

Better results working with the right hackers

A ruthless focus on quick wins and long-term success

Thoughtful applications of AI

Solutions that meet you where you are at in your security journey



Get value from crowdsourced security at every maturity stage. With solutions from pen testing to continuous red teaming, offered through different delivery models like private/public, continuous/on demand, and bounty/flat rate, we meet you where you are at.

Simply put: **Bugcrowd > Other providers**

Unleash Human Creativity for Proactive Security

Try Bugcrowd